



CLEANTECH

# EDC HELPS CANADIAN CLEANTECH GO GLOBAL

You're a Canadian cleantech company with innovative technology that you want to share with the world.

Exporting is your obvious next step, but you need help. That's where Export Development Canada (EDC) comes in. Our specialized cleantech team provides solutions for financing and risk protection, expert knowledge about international trade and trusted global connections, so you can grow your business with confidence.

## GROWTH AND WORKING CAPITAL FINANCING

### Maximize your cash flow

With risk-sharing guarantees to your Canadian bank for senior secured loans, the [EDC Export Guarantee Program](#) (EGP) helps extend your line of credit up to an additional \$25 million to increase your working capital and/or provide term loans to finance costs of work in progress, buying equipment, or opening an office outside Canada.



## Increase your working capital with bonding guarantees

Our [Account Performance Security Guarantee](#) (APSG) and [Foreign Exchange Facility Guarantee](#) (FXG) solutions replace the collateral your bank needs for standby letters of credit or foreign exchange contracts, freeing up your cash to pursue new business opportunities.

## Scale up financing

We offer [direct loans](#) to well-established and commercialized cleantech companies to finance work-in-progress costs, expand operations or enter new markets.

## Accelerate your global growth

Cleantech companies with revenues of \$500,000 or more, and a lead investor, can access \$10 million and upwards in additional capital through the [EDC Investment Matching Program](#). We'll work with qualified venture capital or private equity investors to increase the funding you need to grow your business and expand internationally.

## Get large-scale project support and financing

We can partner with you to support, arrange and underwrite financing for large-scale cleantech projects through our [Structured and Project Finance](#) solution.

## RISK PROTECTION

### Ensure you get paid

Our [Credit Insurance](#) covers up to 90% of your losses if a customer doesn't pay and allows you to extend your payment terms to give you a competitive edge.

## MARKET KNOWLEDGE AND GLOBAL CONTACTS

### Make informed decisions

Whether you're new to exporting or looking to expand your global reach, we provide timely analysis and detailed information about [markets](#) of interest, the latest [trade](#) intelligence and expert [economic](#) insights. Our [Export Help Hub](#) also provides answers to more than 600 frequently asked trade-related questions—for free.

### Meet global companies that need your technology

With the [EDC Business Connections Program](#), we'll introduce you to leading international companies looking for Canadian innovation and expertise, and help you open doors to opportunities in global markets—faster.

### We can help if you're:

- A Canadian cleantech company with a technology or service proven to reduce environmental impacts; and/or
- Securing your first export contract or already exporting

*As Canada's export credit agency, Export Development Canada is committed to working with Canadian cleantech companies to help realize the economic and environmental benefits of clean technology and support the growth of Canadian cleantech companies.*

## OTHER RESOURCES

- › [EDC country pages](#)
- › [Cleantech at EDC](#)
- › [EDC Economics Cleantech Report](#)
- › [Trade Commissioner Service](#)
- › [Canada's Clean Growth Hub](#)

## OTHER GOVERNMENT CONTACTS

- › [Sustainable Development Technology Canada \(SDTC\)](#)
- › Business Development Bank of Canada (BDC) [Cleantech Practice](#)
- › [National Research Council of Canada Industrial Research Assistance Program \(NRC IRAP\)](#)
- › [Natural Resources Canada \(NRCan\)](#)
- › Innovation, Science and Economic Development Canada (ISED) [Strategic Innovation Fund](#)

**Get the financing and risk protection you need to make your export contracts a success.**

**Call 1-800-229-0575 or visit [edc.ca/cleantech](https://edc.ca/cleantech) to learn more.**

